

| COURSE #                                     | COURSE TITLE  | PREREQUISITES | CREDITS   | QUARTER | COMPLETED |
|--|---|---------------|-----------|---------|-----------|
| <b>Fall Quarter</b> .....                    |   |               | <b>14</b> |         |           |
| MGMT 4203                                    | Foundations of Strategy                                 |               | 2         | _____   | _____     |
| MGMT 4202                                    | Personal Development and Intentional Change             |               | 2         | _____   | _____     |
| MKTG 4201                                    | Marketing Management                                    |               | 2         | _____   | _____     |
| MGMT 4204                                    | Personal Leadership and Career Development <sup>1</sup> |               | 1         | _____   | _____     |
| MGMT 4201                                    | Persuasive Communications in Leadership                 |               | 2         | _____   | _____     |
| MGMT 4402                                    | Management Ethics                                       |               | 2         | _____   | _____     |
| INFO 4401                                    | Business Analytics                                      |               | 2         | _____   | _____     |
| XXXX 4XXX                                    | Elective  |               | 1         | _____   | _____     |
| <b>Winter Quarter</b> .....                  |   |               | <b>16</b> |         |           |
| MGMT 4301                                    | Organizational Behavior                                 |               | 2         | _____   | _____     |
| MGMT 4302                                    | Human Resource Management                               |               | 2         | _____   | _____     |
| ACTG 4201                                    | Managerial Accounting                                   |               | 2         | _____   | _____     |
| XXXX 4XXX                                    | Elective  |               | 4         | _____   | _____     |
| MGMT 4303                                    | Organizational Politics and Change                      |               | 2         | _____   | _____     |
| MGMT 4305                                    | Business Model Design and Innovation                    |               | 2         | _____   | _____     |
| FIN 4201                                     | Managerial Finance                                      |               | 2         | _____   | _____     |
| <b>Spring Quarter</b> .....                  |   |               | <b>15</b> |         |           |
| MGMT 4304                                    | Project and Budget Management                           |               | 2         | _____   | _____     |
| MGMT 4405                                    | Strategic Execution: Summit Team Competition/Assessment |               | 3         | _____   | _____     |
| XXXX 4XXX                                    | Elective  |               | 4         | _____   | _____     |
| MGMT 4403                                    | Business and Society                                    |               | 2         | _____   | _____     |
| MGMT 4401                                    | Managing Cross-Cultural & Virtual Teams                 |               | 2         | _____   | _____     |
| MGMT 4306                                    | Virtual Business Management Simulation                  |               | 2         | _____   | _____     |
| <b>Total credits for MS-Management</b> ..... |   |               | <b>45</b> |         |           |

**Additional Information:**

<sup>1</sup>A \$1,350 program fee is assessed for MGMT 4204 for the first quarter (Fall 2017).

For detailed academic policy information, refer to Graduate Student Handbook. An overall GPA of 3.0 is required for graduation. Electives must be graduate (4000-level) courses.

*Program requirements are subject to change without notice.*

6.8.2017