### BSBA Requirements – Real Estate and the Built Environment Major

**For Students Entering DU in the 2019 - 2020 Academic Year**

#### University Common Curriculum Requirements

- **FSEM 1111** First-Year Seminar 4
- **WRIT 1122** Rhetoric and Academic Writing  Prereq: FSEM 4
- **WRIT 1133** Writing and Research  Prereq: WRIT 1122 4
- Foreign Language sequence 4 – 12
- **AI Society** (two courses from different disciplines within the Humanities) 8
- **MATH 1200 Calculus for Business and Social Sciences or MATH 1951 Calculus I** 4
- **ECON 1020** (fulfills first SI Society) 4
- **SI Society** (must be in a different Social Science subject than ECON) 4
- **SI Natural sequence** (three quarters of a Science subject) 12
- **Advanced Seminar**  Prereq: Junior Standing 4

**Total Hours** 52 – 60

#### Business Core Requirements

- **BUS 1440** Gateway to Business 4
- **BUS 1099** Daniels Professional Development Part I 0
- **INFO 1010** Analytics I: Data Management and Analysis 4
- **INFO 1020** Analytics II: Business Statistics and Analysis  Prereqs: MATH 1200 & INFO 1010 4
- **MGMT 2100** Leading Organizations  Prereq: BUS 1440 4
- **MKTG 2800** Introduction to Marketing  Prereqs: MGMT 2100, INFO 1020, & Sophomore Standing 4
- **LGST 2000** Foundations of Business Law  Prereqs: BUS 1440 & Sophomore Standing 4
- **INFO 2020** Analytics III: Business Modeling and Analysis  Prereqs: INFO 1020 & Excel 4
- **ACTG 2200** Introduction to Financial Reporting  Prereqs: INFO 1010, MATH 1200, ECON 1020, & Excel 4

**Admission to Daniels required for classes below:**

- **ACTG 2300** Accounting for Decision Making  Prereq: ACTG 2200 4
- **FIN 2800** Financial Decision Making  Prereq: ACTG 2200 4
- **BUS 2099** Daniels Professional Development Part II  Prereq: BUS 1099 0
- **BUS 3000** Strategic Business Communications  Prereqs: BUS 1099, and Word & PowerPoint certifications 4
- **MGMT 3000** Business Policy and Strategy  Prereqs: All Microsoft certification, MKTG 2800, LGST 2000, INFO 2020, ACTG 2300, FIN 2800, BUS 2099, & BUS 3000 4
- **BUS 3800** Pioneering Business for the Public Good  Prereq: MGMT 3000 4

**Total Hours** 52

#### General Electives (Including Minors)

- **INTZ 2501** if studying abroad 2
- **International Experience course** if not studying abroad (see page 3) 4

**Total Hours** 21 – 29

---

This document is an advising guide; it is not a substitute for meeting with an advisor. Students need to meet with their advisor quarterly. The final responsibility for completing graduation requirements rests with the student. Program requirements are subject to change without notice.
Real Estate and the Built Environment Major Requirements

- REAL 1700 Business of the Built Environment
- REAL 3307 Real Estate Finance
- REAL 3007 Real Estate Financial Analysis  Prereq: REAL 3307
- REAL 3357 Corporate Real Estate & Management
- CMGT 2170 Construction Building Systems
- CMGT 2300 Architectural Planning & Design Management
- CMGT 3438 Legal Issues & Risk Management

In addition, choose one Concentration listed below:

Concentration 1: Real Estate

- REAL 3317 Real Estate Appraisal & Valuation  Prereq: REAL 3307
- REAL 3367 Development & Feasibility  Prereq: REAL 3007 & Senior Standing
- REAL 3377 Real Estate Investment Seminar  Prereqs: REAL 3007 & Senior Standing
- REAL 3369 Real Estate Taxation

Select two from:

- REAL 2777 Real Estate Principles & Practices
- REAL 3010 Real Estate Capital Markets  Prereq: REAL 3007
- REAL 3210 Planning, Entitlements, & Public Finance  Prereq: REAL 1700
- REAL 3337 Real Estate Securities & Syndications
- REAL 3347 Management of Income Properties
- REAL 3500 Argus Financial Analysis  Prereq: REAL 3007
- REAL 3970 Advanced Valuation & Report Writing  Prereqs: REAL 3317 & REAL 3367

Concentration 2: Property Development

- REAL 3210 Planning, Entitlements, & Public Finance  Prereq: REAL 1700
- REAL 3367 Development & Feasibility  Prereq: REAL 3007 & Senior Standing
- REAL 3377 Real Estate Investment Seminar  Prereqs: REAL 3007 & Senior Standing
- CMGT 3155 Sustainable Development/LEED
- CMGT 3190 Residential Development
- CMGT 3480 Construction Project Management

Concentration 3: Construction Project Management

- CMGT 3100 Construction Estimating  Prereq: CMGT 2170 & CMGT 2300
- CMGT 3120 Construction Scheduling & Project Controls  Prereq: CMGT 3100
- CMGT 3155 Sustainable Development/LEED
- CMGT 3177 Environmental Systems & MEP Coordination  Prereq: CMGT 3120
- CMGT 3200 Construction Job Site Management
- CMGT 3480 Construction Project Management

Total Hours

Total Hours Required to Graduate

This document is an advising guide; it is not a substitute for meeting with an advisor. Students need to meet with their advisor quarterly. The final responsibility for completing graduation requirements rests with the student. Program requirements are subject to change without notice.
Admission to Daniels

- There are three possible admission routes into Daniels:
  1. Direct admission upon application to the University of Denver, based on indication of business interest on application and eligibility for university merit scholarships.
  2. Fast track admission upon completing two quarters as a full-time student at DU with a 3.5 cumulative GPA or higher, including successful completion of MATH 1200 or 1951.
  3. Secondary admission upon completion of the following classes and requirements: FSEM, WRIT 1122, WRIT 1133, MATH 1200/1951, BUS 1440, INFO 1010, INFO 1020, ECON 1020, BUS 1099, and Microsoft Excel, Word, and PowerPoint certifications. During fall, winter, and spring application cycles students submit their resume and cover letter for consideration. A 2.5 minimum cumulative GPA is required to apply. Completion of these requirements does not guarantee admission.

Daniels Co-Curricular Requirements

- Microsoft Certification (MOS) requires standard levels of proficiency in the 2019 version of Excel, Word, and PowerPoint; it is a DCB application requirement and a graduation requirement.
- The Daniels Professional Development Program prepares students to achieve success in their professional careers. Students take BUS 1099 and BUS 2099 as 0 credit courses to complete these requirements.
- Students will be required to take assessment exams to show mastery of key learning outcomes and retention of course content within the business core. The following courses will be assessed: ACTG 2200, ACTG 2300, BUS 1440, BUS 3000, FIN 2800, INFO 1010, INFO 1020, INFO 2020, LGST 2000, MGMT 2100, MGMT 3000, and MKTG 2800.
- All Daniels students must fulfill an International Experience requirement. Students unable to participate in the Cherrington Global Scholars program (www.du.edu/abroad) may take one of the following courses to fulfill this requirement: ACTG 3284/3285, ACTG 3701 International Accounting, ACTG 4284/4285, ECON 2610, ECON 3610, LGST 3600, LGST 3700, MGMT 2420, MKTG 2945, MKTG 3380, MKTG 3630, MKTG 3705 International Consumer Behavior, REAL 3140, or any Korbel INTS course. A grade of C- or above is required in the International Experience course to fulfill the requirement. **Note:** International students meet this requirement by virtue of studying at DU.
  - Students who study abroad are required to take INTZ 2501 (2 credits) up to one year prior to going abroad.

Daniels and University Policies

- Only grades of "C-" or above may be used in completing all courses taken within Daniels, and ECON 1020, and MATH 1200/1951.
- Repeated courses count toward the GPA calculation but not toward overall hours.
- A minimum GPA of 2.0 is required for all major course work, all business course work, and overall cumulative GPA in order to graduate.
- Elective credits may be applied toward a minor within or outside Daniels (other than general business minor), a second major, or fulfilled through course work from any campus unit(s) with the exception of University College. To create a well-rounded academic experience, students are strongly encouraged to take elective hours outside of the Daniels College of Business.
- At least 50% of required business courses must be completed at Daniels.
- Students may earn a maximum of 10 hours of independent study, and a maximum of 10 hours of internship credit.

Additional Advising Information

- All advising and PIN deletion for Real Estate and the Built Environment majors past the first year is through the Burns School of Real Estate and Construction Management in Daniels College of Business 380. Visit the Canvas page (Canvas.du.edu) for more information about the curriculum (including course titles and descriptions) and ways to be involved and engaged as an undergraduate business student.
- Students must complete all 9 of the following courses to satisfy the AQB professional designation requirements: CMGT 2170, CMGT 3438, REAL 2777, REAL 3007, REAL 3307, REAL 3317, REAL 3367, REAL 3377, and REAL 3970. Courses must be completed here at the Burns School and cannot be completed from another entity.
- Students must complete all 6 of the following courses to satisfy the MAI college degree portion of the MAI requirements: REAL 3007, REAL 3307, REAL 3317, REAL 3367, REAL 3377, and REAL 3970. Students must complete all 6 of the courses indicated to satisfy. Courses must be completed here at the Burns School and cannot be completed from another entity.

This document is an advising guide; it is not a substitute for meeting with an advisor. Students need to meet with their advisor quarterly. The final responsibility for completing graduation requirements rests with the student. Program requirements are subject to change without notice.