



BSBA Requirements – Real Estate and the Built Environment Major
For Students Entering DU in the 2018 - 2019 Academic Year

University Common Curriculum Requirements

□ FSEM 1111 First-Year Seminar	4
□ WRIT 1122 Rhetoric and Academic Writing Prereq: FSEM	4
□ WRIT 1133 Writing and Research Prereq: WRIT 1122	4
□ Foreign Language sequence	4 – 12
□ AI Society (two courses from different disciplines within the Humanities)	8
□ MATH 1200 Calculus for Business and Social Sciences or MATH 1951 Calculus I	4
□ ECON 1020 (fulfills first SI Society)	4
□ SI Society (must be in a different Social Science subject than ECON)	4
□ SI Natural sequence (three quarters of a Science subject)	12
□ Advanced Seminar Prereq: Junior Standing	4
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Total Hours	52 – 60

Business Core Requirements

□ BUS 1000 Gateway to Business	4
□ BUS 1099 Daniels Professional Development Program Part I	0
□ INFO 1010 Analytics I: Data Management and Analysis	4
□ INFO 1020 Analytics II: Business Statistics and Analysis Prereqs: MATH 1200 & INFO 1010	4
□ MGMT 2100 Leading High Performance Organizations Prereq: BUS 1000	4
□ MKTG 2800 Introduction to Marketing Prereqs: MGMT 2100, INFO 1020, & Sophomore Standing	4
□ LGST 2000 Foundations of Business Law Prereqs: BUS 1000 & Sophomore Standing	4
□ INFO 2020 Analytics III: Business Modeling and Analysis Prereq: INFO 1020	4

Admission to Daniels required for classes below:

□ ACTG 2200 Introduction to Financial Reporting Prereqs: INFO 1010, MATH 1200, ECON 1020, & Excel	4
□ ACTG 2300 Accounting for Decision Making Prereq: ACTG 2200	4
□ FIN 2800 Financial Decision Making Prereq: ACTG 2200	4
□ BUS 3000 Strategic Business Communications Prereqs: BUS 1099, Word, & PowerPoint certifications; Coreq: BUS 2099	4
□ BUS 2099 Daniels Professional Development Program Part II Coreq: BUS 3000	0
□ MGMT 3000 Business Policy and Strategy Prereqs: BUS 2099, BUS 3000, ACTG 2300, FIN 2800, MKTG 2800, & LGST 2000	4
□ BUS 3800 Pioneering Business for the Public Good Prereq: MGMT 3000	4
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Total Hours	52

General Electives (Including Minors)

□ INTZ 2501 (if studying abroad) or International Experience Requirement	2 – 4
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Total Hours	21 – 29

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Real Estate and the Built Environment Major Requirements	28
□ REAL 1700 Business of the Built Environment	4
□ REAL 3357 Corporate Real Estate & Management	4
□ REAL 3307 Real Estate Finance	4
□ REAL 3007 Real Estate Financial Analysis Prereq: REAL 3307	4
□ CMGT 2300 Architectural Planning & Design Management	4
□ CMGT 3438 Legal Issues & Risk Management	4
□ CMGT 3480 Construction Project Management	4

In addition, choose one Concentration listed below:

Concentration 1: Real Estate	24
□ REAL 3317 Real Estate Appraisal & Valuation Prereq: REAL 3307	4
□ REAL 3367 Development & Feasibility Prereq: REAL 3007 & Senior Standing	4
□ REAL 3377 Real Estate Investment Seminar Prereqs: REAL 3007 & Senior Standing	4
□ REAL 3369 Real Estate Taxation	4
□ <i>Select two from:</i>	8
REAL 2777 Real Estate Principles & Practices	
REAL 3010 Real Estate Capital Markets Prereq: REAL 3007	
REAL 3210 Planning, Entitlements, & Public Finance Prereq: REAL 1700	
REAL 3337 Real Estate Securities & Syndications	
REAL 3347 Management of Income Properties	
REAL 3500 Argus Financial Analysis Prereq: REAL 3007	

Concentration 2: Property Development	24
□ REAL 3210 Planning, Entitlements, & Public Finance Prereq: REAL 1700	4
□ REAL 3367 Development & Feasibility Prereq: REAL 3007 & Senior Standing	4
□ REAL 3377 Real Estate Investment Seminar Prereqs: REAL 3007 & Senior Standing	4
□ CMGT 2170 Construction Building Systems	4
□ CMGT 3155 Sustainable Development/LEED	4
□ CMGT 3190 Residential Development	4

Concentration 3: Construction Project Management	24
□ CMGT 2170 Construction Building Systems	4
□ CMGT 3100 Construction Estimating Prereq: CMGT 2300 & CMGT 2170	4
□ CMGT 3120 Construction Scheduling & Project Controls Prereq: CMGT 3100	4
□ CMGT 3170 Construction Accounting & Financial Management	4
□ CMGT 3200 Construction Job Site Management	4
□ <i>Select one from:</i>	
CMGT 3155 Sustainable Development/LEED	
CMGT 3177 Environmental Systems & MEP Coordination Prereq: CMGT 2170	

Total Hours	52
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Total Hours Required to Graduate	185
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Admission to Daniels

- There are three possible admission routes into Daniels:
 1. Direct admission upon application to the University of Denver, based on indication of business interest on application and eligibility for university merit scholarships.
 2. Fast track admission upon completing two quarters as a full-time student at DU with a 3.5 cumulative GPA or higher, including successful completion of MATH 1200 or 1951.
 3. Secondary admission upon completion of the following classes: FSEM, WRIT 1122, WRIT 1133, MATH 1200/1951, BUS 1000, BUS 1099, INFO 1010, INFO 1020, ECON 1020, and Microsoft Excel, Word, and PowerPoint. During fall, winter, and spring application cycles, students submit their resume and cover letter for consideration. A 2.5 minimum cumulative GPA is required to apply. Completion of these requirements does not guarantee admission.

Daniels Co-Curricular Requirements

- Microsoft Certification (MOS) requires standard levels of proficiency in the 2016 version of Excel, Word, and PowerPoint; it is a DCB application requirement and a graduation requirement.
- The Daniels Professional Development Program prepares students to achieve success in their professional careers. Students take BUS 1099 and BUS 2099 as 0 credit courses to complete these requirements.
- Students will be required to take assessment exams to show mastery of key learning outcomes and retention of course content within the business core. The following courses will be assessed: ACTG 2200, ACTG 2300, BUS 1000, BUS 3000, FIN 2800, INFO 1010, INFO 1020, INFO 2020, LGST 2000, MGMT 2100, MGMT 3000, and MKTG 2800.
- All Daniels students must fulfill an International Experience requirement. Students unable to participate in the Cherrington Global Scholars program (www.du.edu/abroad) may take one of the following courses to fulfill this requirement: ACTG 3284/3285, ACTG 3701 International Accounting, FIN 3410, LGST 3700, LGST 3701 Business and Global Values, MGMT 2420, MKTG 2945, MKTG 3630, MKTG 3705 International Consumer Behavior, REAL 3140, ECON 2300, ECON 2301, ECON 2330, ECON 2510, ECON 2610, ECON 3040, ECON 3075, ECON 3110, ECON 3600, ECON 3610, or any Korbel INTS course. A grade of "C-" or above is required in the International Experience course to fulfill the requirement. **Note:** International students meet this requirement by virtue of studying at DU.
 - Students who study abroad are required to take INTZ 2501 (2 credits) up to one year prior to going abroad.

Daniels and University Policies

- Only grades of "C-" or above may be used in completing all courses taken within Daniels, and ECON 1020, and MATH 1200/1951.
- Repeated courses count toward the GPA calculation but not toward overall hours.
- A minimum GPA of 2.0 is required for all major course work, all business course work, and overall cumulative GPA in order to graduate.
- Elective credits may be applied toward a minor within or outside Daniels (other than general business minor), a second major, or fulfilled through course work from any campus unit(s) with the exception of University College. To create a well-rounded academic experience, students are strongly encouraged to take elective hours outside of the Daniels College of Business.
- At least 50% of required business courses must be completed at Daniels.
- Students may earn a maximum of 10 hours of independent study, and a maximum of 10 hours of internship credit.

Additional Advising Information

- All advising and PIN deletion for Real Estate and the Built Environment majors past the first year is through the Burns School of Real Estate and Construction Management in Daniels College of Business 380. Visit the Canvas page (Canvas.du.edu) for more information about the curriculum (including course titles and descriptions) and ways to be involved and engaged as an undergraduate business student.

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